

— WHERE IS YOUR SERVICE DIVISION TODAY?

Eight questions worth asking before you scale.

Check every box that describes where your division stands right now. The more you check, the more a structured Servicewerx Diagnostic is likely to uncover.

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- ☐ **Invoicing accuracy & timeliness**
Are inaccurate or late invoices slowing down collections and denting customer trust?
 - ☐ **Scaling the service division**
Is growth outpacing your systems — more calls, more techs, more chaos?
 - ☐ **Recurring revenue**
Would you rather build revenue you can forecast than chase the next one-off job?
 - ☐ **Customer selectivity**
Are you ready to be more selective about which customers and jobs you take on?
 - ☐ **Shifting away from construction**
Are you looking to move away from construction work and lean further into service?
 - ☐ **Service & maintenance contract sales**
Could your team be selling more planned maintenance and service contracts than it is today?
 - ☐ **Reliance on RFPs**
Tired of competing on price through RFPs instead of building direct relationships with end users, on your terms?
 - ☐ **Operational gaps**
Are gaps in workflow, dispatch, or documentation quietly costing you time, money, or trust?

Ready to see what your Service Division is capable of? Let's talk.

Start with the Servicewerx Diagnostic — a structured, eight-step read on where your division stands today.

Jason Erxleben

203-253-4309

jason@servicewerx.org

www.servicewerx.org